

2015 VORMETRIC INSIDER THREAT REPORT

Trends and Future Directions in Data Security
Focus on U.S. RETAIL and FINANCIAL
SERVICES

Sponsoring Partners



2015 VORMETRIC INSIDER THREAT REPORT – RETAIL AND FINANCIAL SERVICES FOCUS

Polling by Harris 



818

IT DECISION MAKERS

US, UK, Germany, Japan, ASEAN

102



**U.S. FINANCIAL
SERVICES**

102



U.S. RETAIL

100%

Enterprises:

\$200M + US

\$100M + UK, Germany, Japan, ASEAN



Retail



Healthcare



Financial Services



Other Enterprise

WHERE DO INSIDER THREATS COME FROM?



**ORDINARY
EMPLOYEES**



PRIVILEGED USERS



**SERVICE PROVIDERS
& CONTRACTORS**

**CRIMINAL
HACKERS**

**NATION
STATES**

**HACKERS TARGETING
INSIDER ACCOUNTS**

FAILING TO SECURE

THEIR DATA

**ENCOUNTERED A
DATA BREACH OR
FAILED A
COMPLIANCE
AUDIT**

IN THE LAST 12
MONTHS

**A PAST DATA
BREACH**

ARE PROTECTING DATA
BECAUSE OF A PAST
DATA BREACH

41% - U.S. FINANCIAL SERVICES

48% - U.S. RETAIL

36% - INTERNATIONAL

26% - GERMANY

27% - U.S. FINANCIAL SERV.

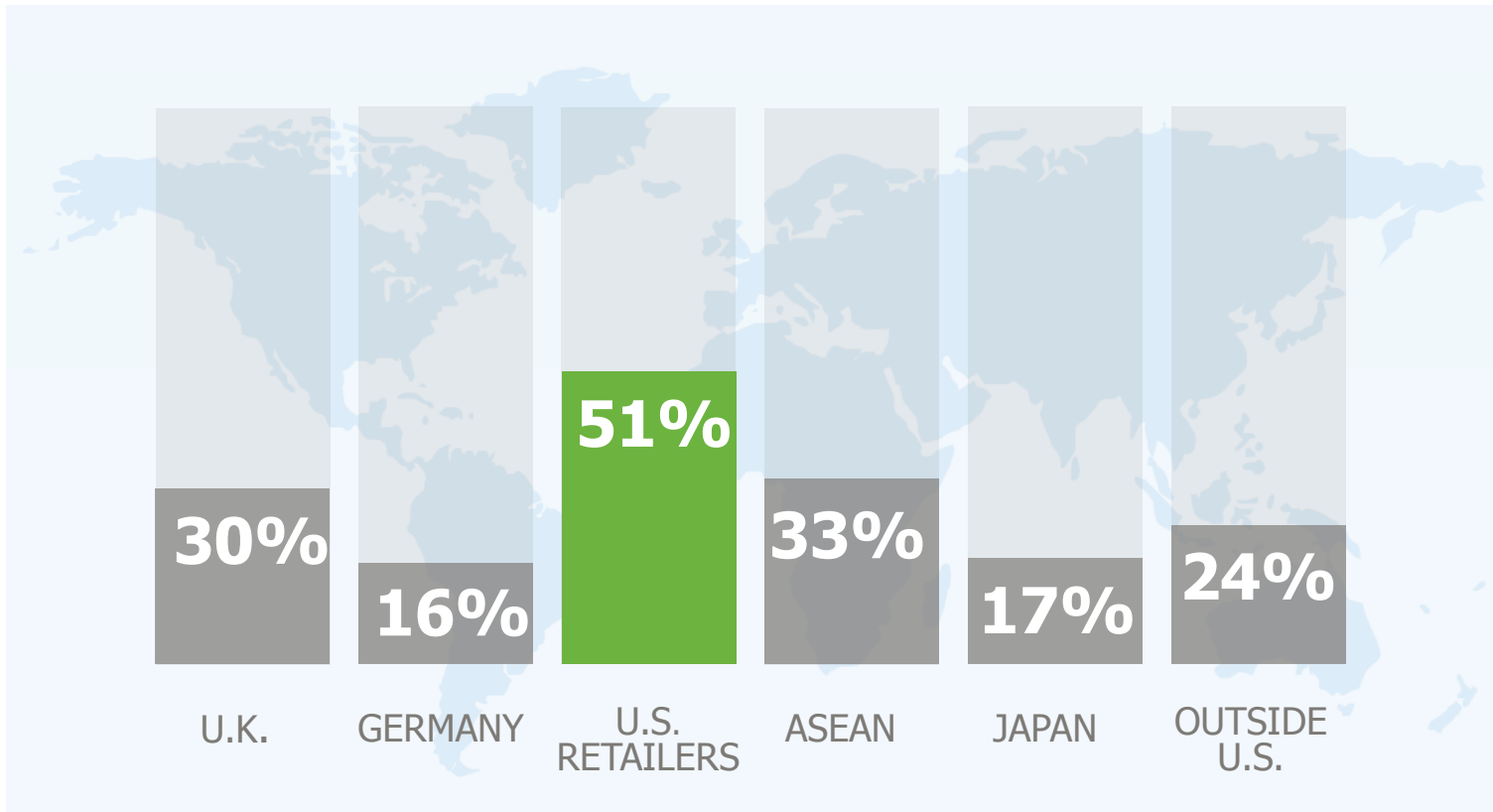
27% - GERMANY

20% - U.S. RETAIL

25% - UK

8% - JAPAN

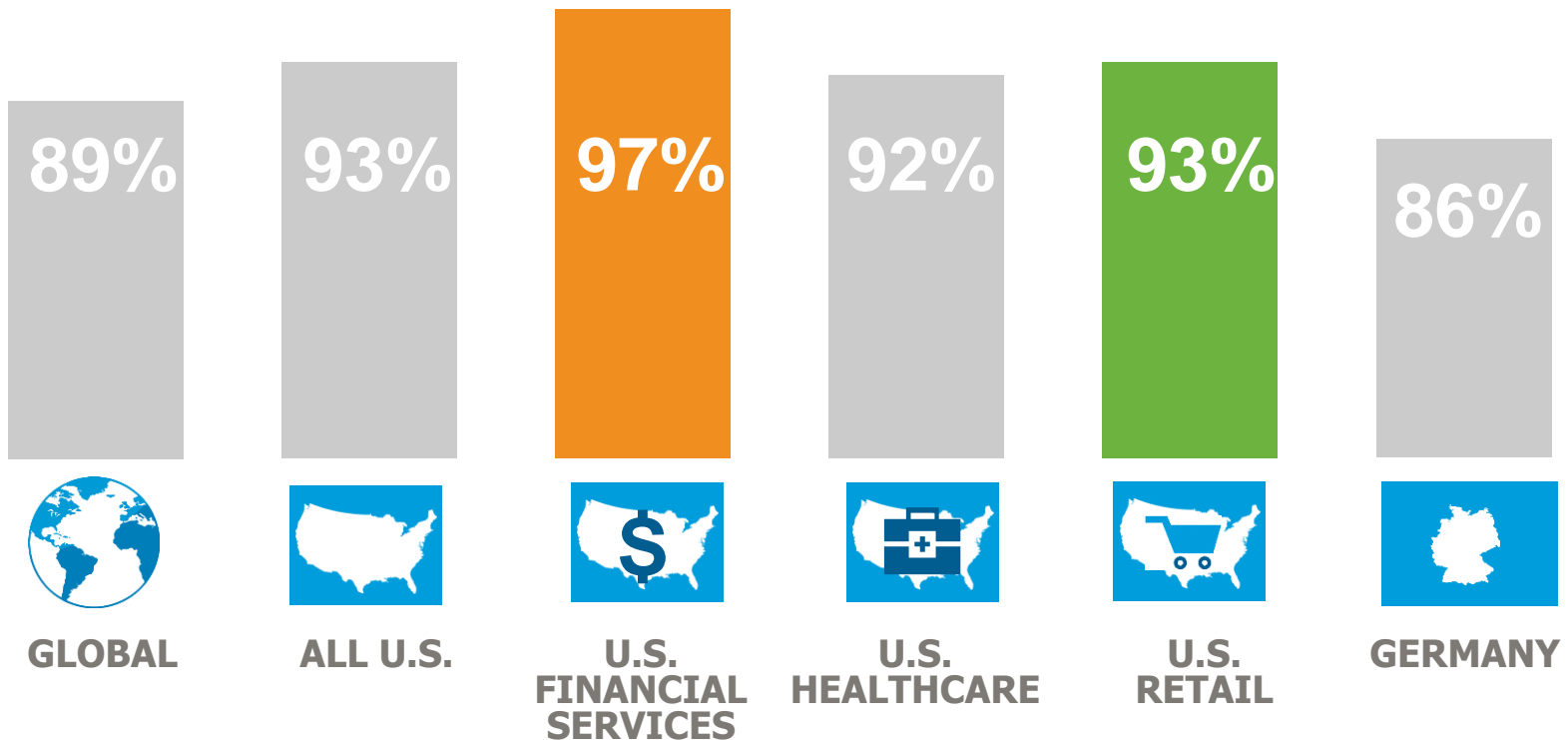
U.S. RETAILERS – HIGHEST RATES OF VERY OR EXTREMELY VULNERABLE



2X U.S. Retail Enterprises feel very or extremely vulnerable at 2X the rate of non-U.S. enterprises polled

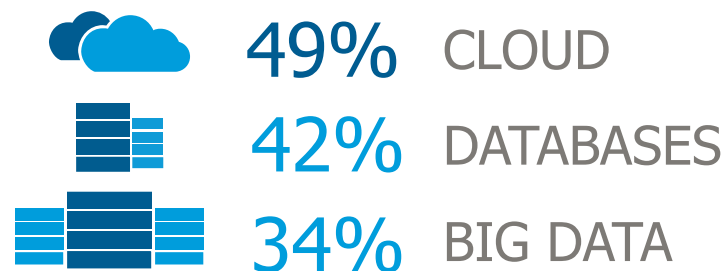
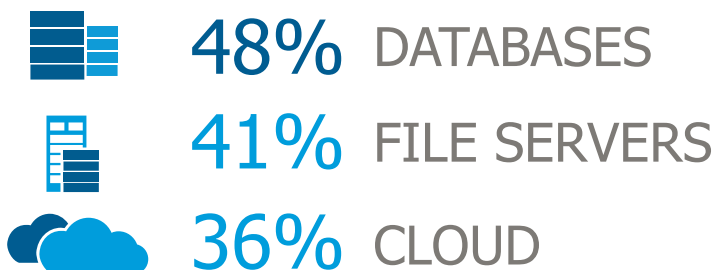
U.S. FINANCIAL SERVICES

HIGHEST OVERALL VULNERABLE RATE

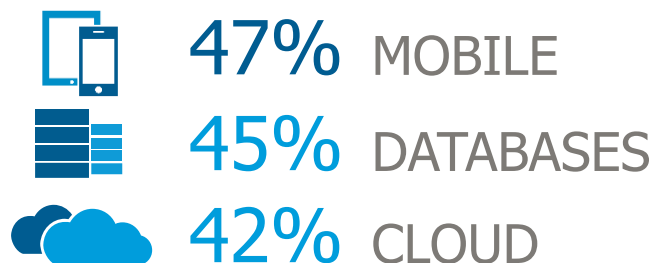


CLOUD, BIG DATA AND DATABASES ARE HIGH RISKS FOR DATA LOSS

HIGHEST VOLUMES OF SENSITIVE DATA



MOST WORRIED ABOUT DATA ON



U.S. FINANCIAL SERVICES

U.S. RETAIL

THE MOST DANGEROUS INSIDERS

ADMINISTER & MANAGE INFRASTRUCTURE

Privileged Users



59% RETAIL
63% FINANCIAL SERVICES

Privileged Users include System Administrators, Network Administrators, Linux/Unix Root Users, Domain Administrators and other IT roles.

Partners with Internal Access



51% RETAIL
43% FINANCIAL SERVICES

Contractors/Service Provider Employees

(Snowden was a contractor)



45% RETAIL
40% FINANCIAL SERVICES

DRAMATIC CHANGES IN IT SECURITY SPENDING PRIORITIES

2013

SPENDING PRIORITIES

2015

SPENDING PRIORITIES



45%
Compliance
Requirements

3X
INCREASE
RETAIL

63% RETAIL

57% FINANCIAL
SERVICES

Preventing a Data Breach

DATA
BREACH

21%
Preventing a
Data Breach

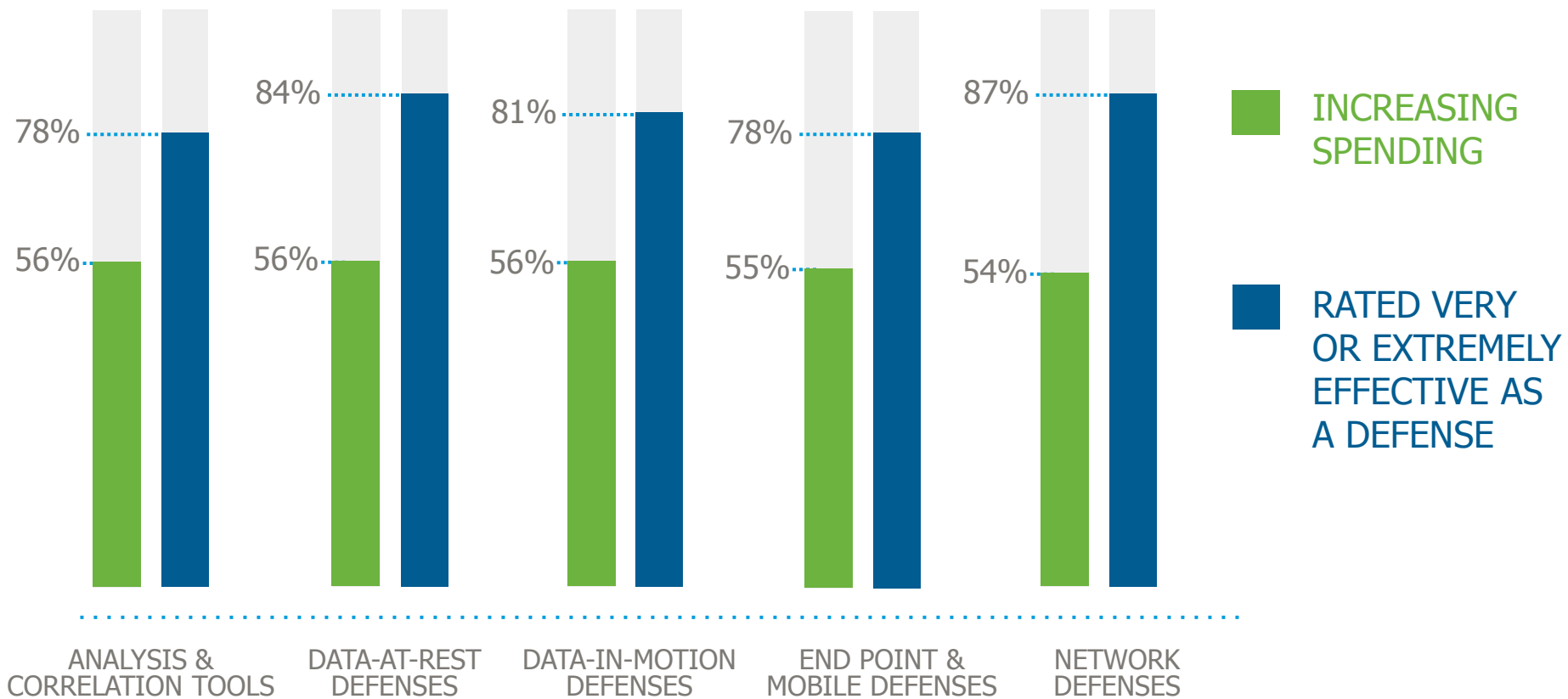
27% RETAIL

39% FINANCIAL
SERVICES

Compliance Requirements



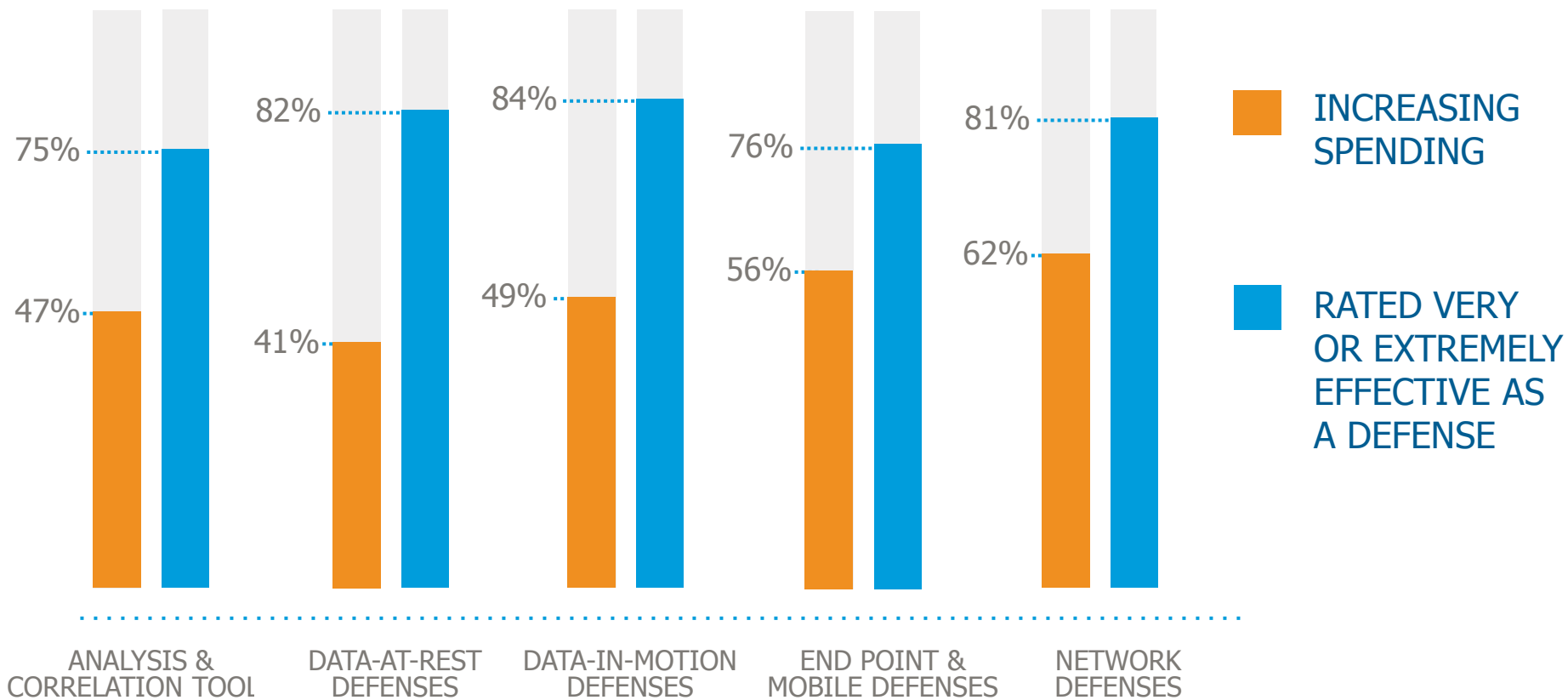
U.S. RETAILERS ARE NOT SURE HOW TO SOLVE THE PROBLEM



Organizations both plan to invest in, and also rate as effective end point and network defenses that are consistently penetrated in insider attacks

U.S. FINANCIAL SERVICES

SIMILAR CONFUSIONS



**EVEN LOWER INCREASES
IN DATA AT REST
SPENDING (56% RETAIL)**

**EVEN HIGHER INCREASES
IN NETWORK DEFENSE
SPENDING (54% RETAIL)**

EXISTING PROTECTIONS FOR DATA AT REST



58% RETAIL
54% FINANCIAL SERVICES

Database/File Encryption



48% RETAIL
51% FINANCIAL SERVICES

Data Access Monitoring



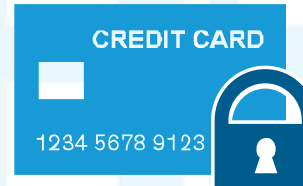
42% RETAIL
40% FINANCIAL SERVICES

Application Layer encryption



31% RETAIL
50% FINANCIAL SERVICES

Data Masking



28% RETAIL
26% FINANCIAL SERVICES

Tokenization

INSIDER THREATS

HOW TO PROTECT YOUR DATA



**CONCENTRATE ON PROTECTING
DATA AT THE SOURCE**



**MAKE ENCRYPTION WITH ACCESS
CONTROLS THE DEFAULT**



**MONITOR AND ANALYZE DATA
ACCESS PATTERNS**



**REPLACE POINT SOLUTIONS WITH
DATA SECURITY PLATFORMS**

THE STAKES HAVE CHANGED

CONSEQUENCES REACH THE C-SUITE

ALAN KESSLER – CEO FOR VORMETRIC

“The need to protect data is now a C-suite and board level concern – not just something for IT to worry about. From now on, if and when organizations are breached CEOs will be on the 6 O’clock news answering the question ‘Was your sensitive data encrypted?’.”

“What’s more, industry best practice will increasingly be used to demonstrate fiduciary responsibility. CEOs need to be able to say that their data was encrypted, that they controlled access and actively used data access logging to detect threats. *Without these protections, organization risk not only traditional data breach costs, but growing legal exposure to shareholder and class action lawsuits due to management’s failure to protect critical internal and customer data assets.*”

Questions?